

# Agenda

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**Introduction**

**SAP Plant Maintenance – From reactive to proactive**

**SAP Plant Maintenance – Front end users**

**Demos**

**How to get started**



**SAP Predictive Maintenance**

# Where are maintenance and service today?

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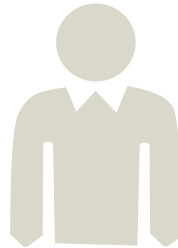
## Different stakeholders with different concerns

### OEM



- **How** can I improve my product's reliability and uptime for my customer?
- **How** can I reduce my warranty costs?
- **How** can I generate new service revenue streams?

### Service provider



- **How** can I provide the best service at the right time?

### Maintenance Planner

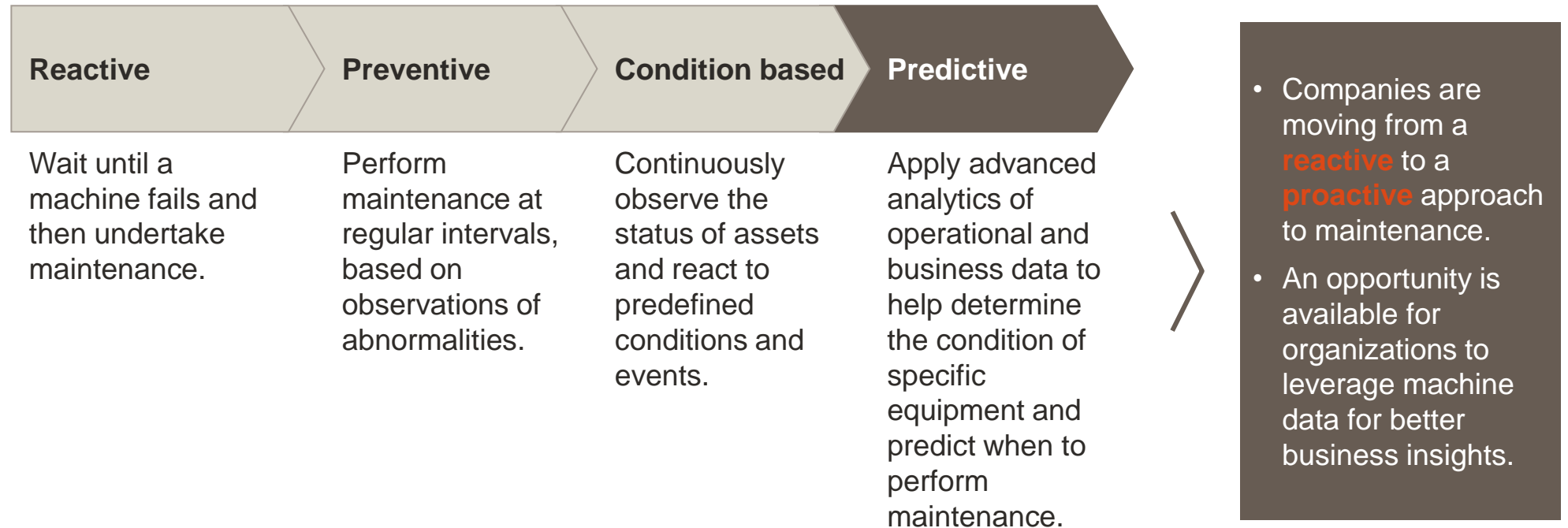


- **How** can I utilize my maintenance budget better?
- **How** can I prevent unplanned asset downtime?
- **How** can I prioritize maintenance activities and operate with reduced risks?

# Where are maintenance and service heading?

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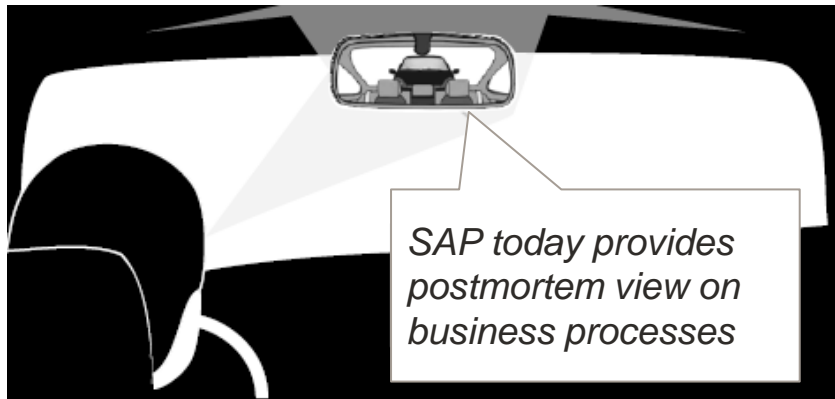
Organizations are maturing their maintenance strategies



# Why is the trend an advantage?

Move from reactive to proactive business processes

From reactive behavior ...



**Change  
manage-  
ment**

...To **proactive** decision making



**HISTORICAL AND  
REAL-TIME DATA**

**Digitization of  
enterprises with the  
Internet of Things (IoT)**



**DATA-DRIVEN VIEW  
OF BUSINESS**

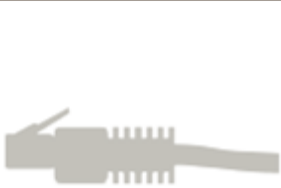
# Why now?

## The world is more connected, enabling digitization of businesses



**80%**

Reduction in the price of sensors, microprocessors, and wireless technologies over the past four years<sup>1</sup>



**2–5 years**

For the IoT to become mainstream<sup>2</sup>

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**75%**

Percent of businesses will be digital by 2020<sup>2</sup>





<sup>1</sup> Economist Intelligence Unit – "The Rise of the Machines"

<sup>2</sup> Internal SAP study provided by Boston Consulting Group, 2016

# What is the business benefit?

## Improving asset reliability promises large savings opportunities

 <b>Manufacturing</b>	<b>10% – 40%</b>	Reduction of maintenance costs of factory equipment	}
	<b>Up to 50%</b>	Reduction of equipment downtime	
	<b>3% – 5%</b>	Reduction of equipment capital investment by extending the useful life of machinery	
 <b>Work sites Oil and gas, mining, and construction</b>	<b>5% – 10%</b>	Reduction of maintenance costs	}
	<b>3% – 5%</b>	Increase in output by avoiding unplanned outages	
	<b>5% – 10%</b>	Reduction of equipment capital investment by extending the useful life of machinery	

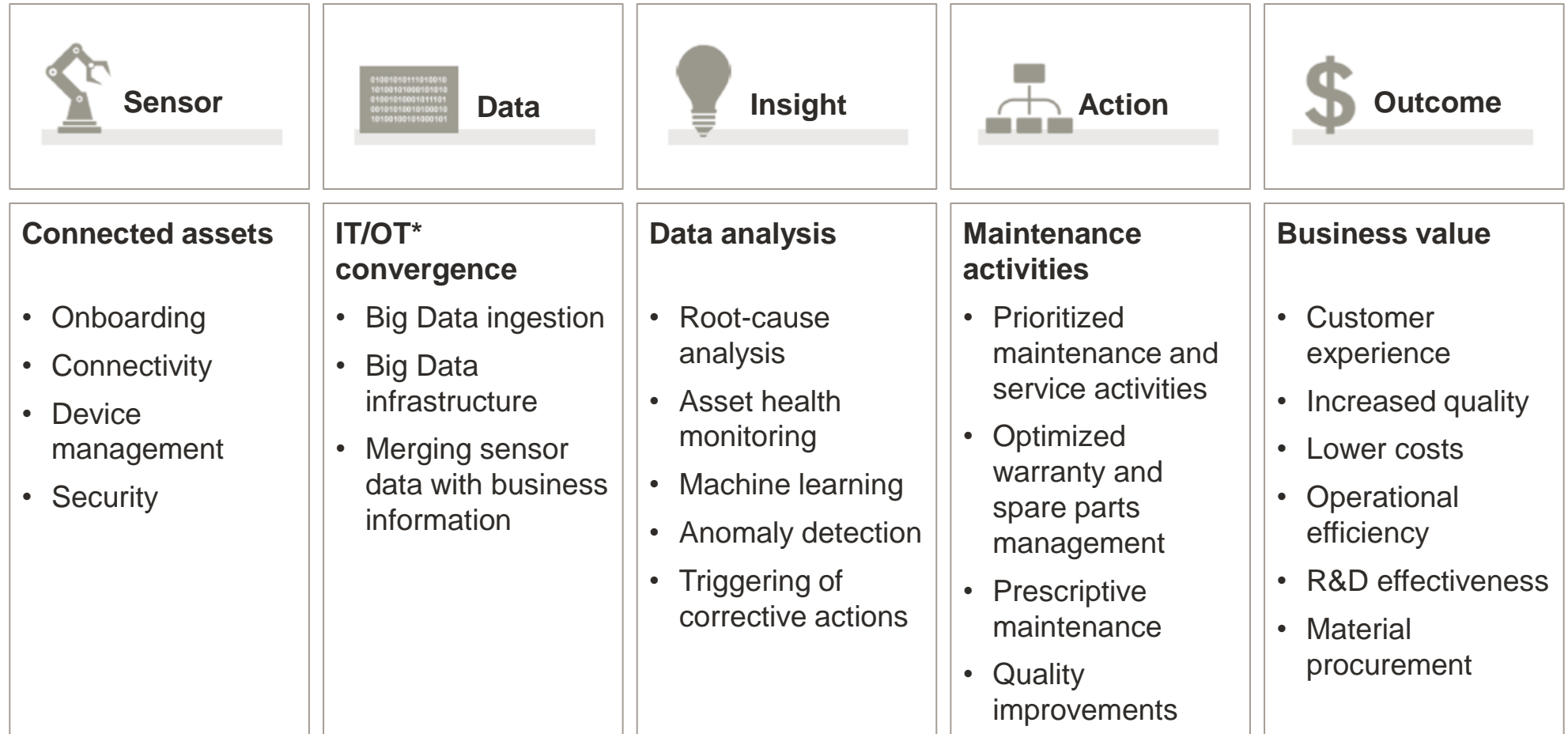
- Maintenance schedules can now be driven by sensor information that allows operators to perform only the required interventions at exactly the right time.
- With the use of machine learning algorithms (such as anomaly detection or lifecycle analysis), asset operators can predict failures early and implement corrective actions, which significantly increases the availability of critical assets.

Source: [The Internet of Things: Mapping the Value Beyond the Hype](#), McKinsey Global Institute, June 2015

[Video Trenitalia: Creating a System of Maintenance Management Powered by SAP HANA](#)

# SAP Predictive Maintenance and Service solution

## From sensor to outcome



\* Operational technology

# Customer examples

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## STATOIL

- Oilrigs and Pump stations
- From paper, to mobile to sensors



## KAESER KOMPRESSOREN

- Kaeser Kompressoren uses the Internet of Things (IoT) and predictive maintenance software to monitor its compressed air stations in real time. The company is able to avoid unplanned downtime and provide world-class service, 24/7.
- Furthermore they have generated new service streams by selling compressors by the usage.



## CITY OF VIENNA

- Parkinformationssysteme GmbH, an Austrian startup, help drivers find open parking spaces around Vienna? By using SAP Hybris solutions to process, analyze, and share vast amounts of sensor data in real time.

# SAP Plant Maintenance

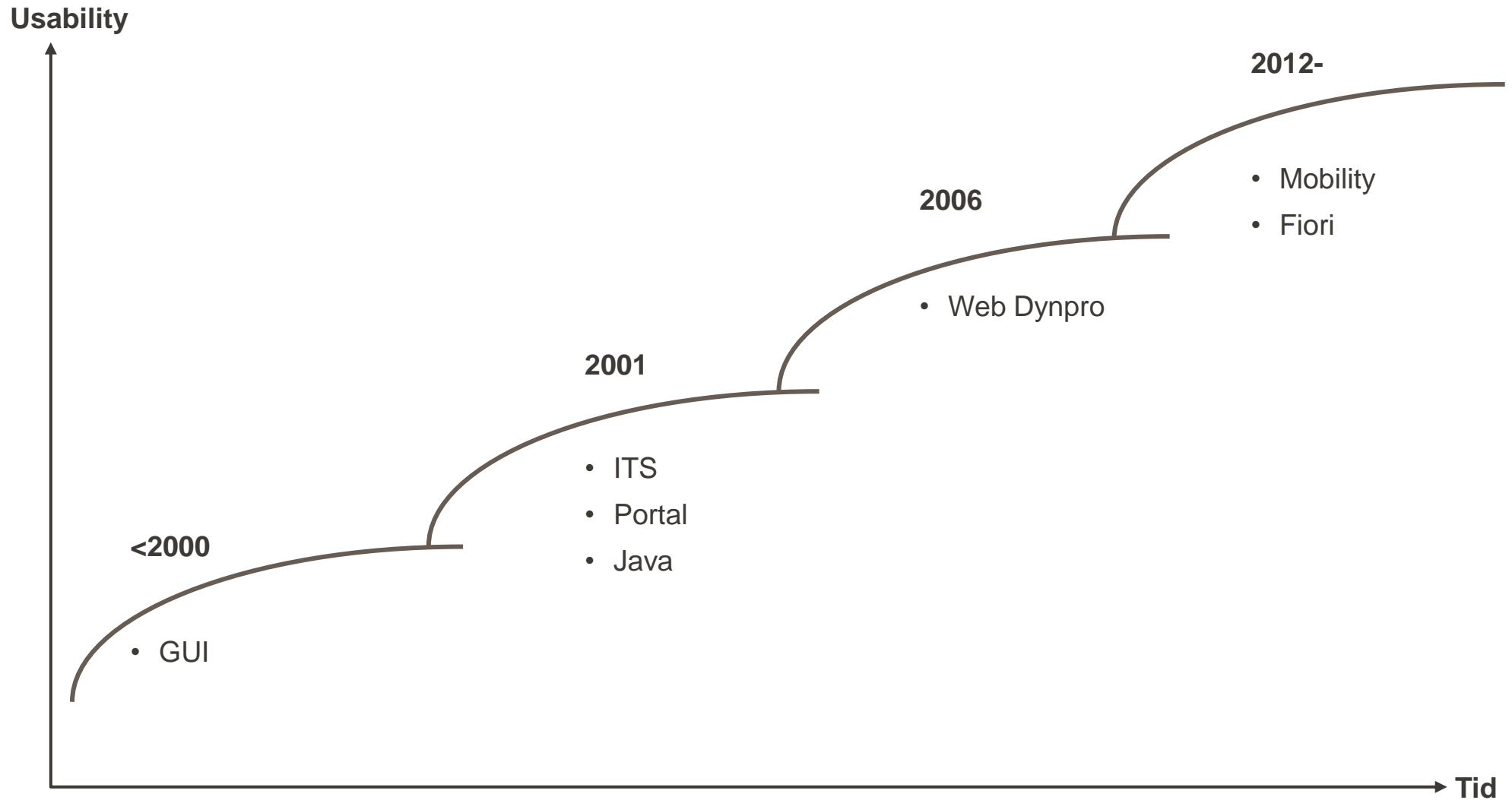
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## Front End users and tools

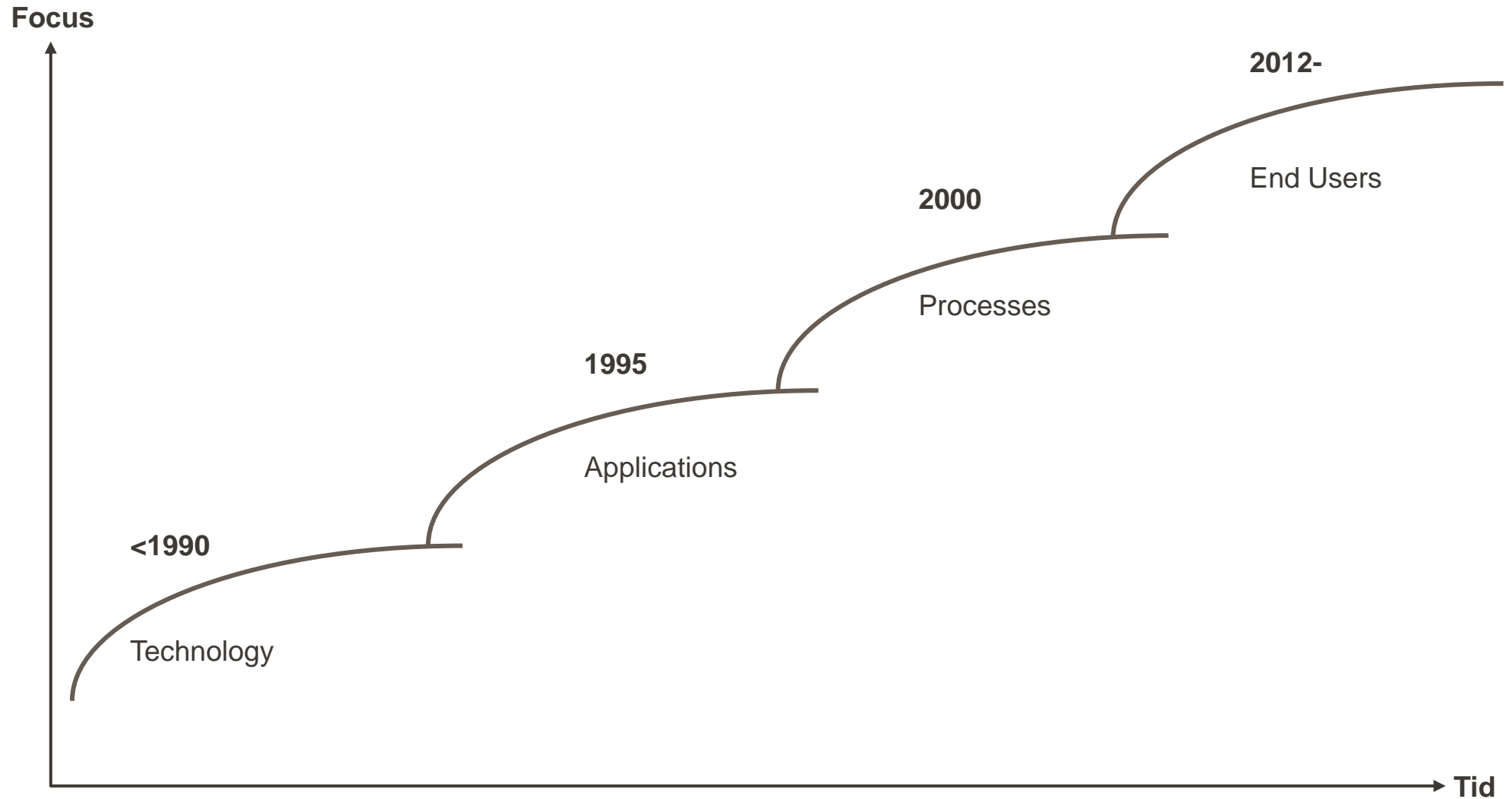
- History
- Demo's
- How to get started



# User Interfaces



# Focus



# Maintenance Worker

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- Out in the field/out on the floor
- No or limited access to PC
- Paper based
- Double registration
- Handbooks need to be carried
- No Urgent updates



# Demo's

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- SAP Fiori
- Neptune Client
- SAP Work Manager
- SAP Service Manager
- Native Plant Maintenance applications

# How to get started with SAP Fiori

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## Business case

- Gain productivity, Data Quality
- Save training costs
- Decrease user errors
- Mobilize users
- **Value Calculator**
- Increase user satisfaction and solution adoption
- Strengthen relationship (IT and business)
- Fiori Launchpad

## Do's and Dont's

- Think big – start small
- Involve end users
- Dont just create another UI – replace with something better

## Technical requirements

- SAP Gateway server 2.0 SPS10
- SAP EHP7for SAP ERP6.0

Questions?

# Kontaktoplysninger



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## Om Implement

Implement Consulting Group er et dansk konsulenthus med kontorer i København, Oslo, Stockholm, Malmø, Göteborg og Zurich og i alt 600 ansatte. En dedikeret Maintenance Management har den nødvendige ekspertviden om vedligeholdprocesser, SAP og IT.

Der er mange aspekter af vedligeholdsfunktionen og mulighederne for at optimere er talrige. Uanset om der er tale om optimering af opetid, sikkerhedsaspekter, compliance, utilisation, investeringer, lagerbinding, indkøb m.v., har ICG mange års erfaring i at hjælpe såvel mindre lokale som store internationale koncerner med at identificere og realisere gevinstpotentialer.

ICG har værktøjerne, erfaringen og kompetencerne, som skal til for at løfte jeres vedligeholdsfunktion, hvad enten det sker gennem digitalisering, IoT, procesoptimering m.m. Kontakt os til en uformel dialog omkring jeres udfordringer, tanker og visioner eller blot for inspiration, og lær mere om hvordan ICG kan hjælpe netop jeres vedligeholdsfunktion.

I DDV-regi hjælper Implement med at drive SAP PM-netværket; Danmarks SAP PM ERFA-gruppe.

Change with Impact.